

Designer – Location: Durham, NC; **Salary:** N/A; Trimaco, LLC has an immediate need for a Designer.

Job requirements:

- B.A/B.S Textile design/Packaging
- 3 to 5 years of work experience
- Proficient with Photoshop illustrator and other design software

Contact: Hsiu Wen

Email: Hsiuhuei.wen@trimaco.com

Product Manager – Location: SC; **Salary:** \$55-\$65K; Springs Global US, Inc. is seeking an Associate Product manager to assist the Product manager in developing and bringing new product to market, preparing for customer meetings, and managing the rollout and life cycle of our current assortment. This position works closely with domestic and international manufacturing partners, acting as a liaison between design, sales, and country offices.

Job duties and scope of responsibility

Specific Job duties include:

- Responsible for all communication to country offices regarding new product development and on going rollouts. Key partner with design, sales and merchandising team in determining new product offerings.
- Responsible for managing the sampling process ensuring all samples arrive on time for customer meetings and markets. Primary communication liaison between design and country offices ensuring all samples meet design and customer specifications.
- Evaluate product pricing provided against targets, help determine new product specifications to meet those targets.
- Direct and lead new product launches including product set up, sampling, and testing.
- Manager of product set up process, including versions, item number, and SPI's.
- Direct packaging development and approval.
- Maintains and updates pre-sale sample and new project roll-out timelines. Responsible for insuring all product rollouts ship on time.
- Works closely with sales team including maintaining and updating product assortment documentation. Must be comfortable making product presentations.

- Reviews inventory reports with the merchandise manager and manages SKU life cycle.
- Frequent communications with overseas vendors and South American manufacturing facilities, including participating in evening conference calls.
- Works closely with Springs Global and customer quality control departments to ensure products meet all customer expectations and pass all outside testing.
- Key partner in achieving merchandising, sales, profitability, inventory, and service goals.

Preferred Education and Experience:

Prefer a Bachelor's degree or equivalent with a minimum 5 years textile experience. Previous experience in merchandising or product development is also important. Individual must possess excellent communication and presentation skills to work with all areas of the corporation, overseas offices, and external customers. Must have strong knowledge of business terms and mathematics and able to evaluate and complete financial reports and costing models. Must have knowledge of textile terms and constructions and be able to communicate that knowledge to our Global American manufacturing facilities.

Contact: Anna McAteer, Corporate HR Manager

Email: anna.mcateer@springs.com

Design & Development Associate – Location:

NC; **Salary:** N/A; Casa Fiora, LLC has an immediate need for a Design & Development Associate.

- Candidate will assist in the fabric library maintenance:
- Candidate will assist in all aspects of fabric and product development:

- Research, provide trend analysis, and create visual presentations
- Communicate effectively with sales reps, vendors, customers, and internal departments
- Assist in fabric & product set-up, data entry, pricing/buying perimeters, inventory
- Assist in marketing and merchandising process
- Collaborate in tests, sampling, and rollouts/discontinuations of product
- Keep clear records and documentation and assist with the organization of materials and references

- Additional Job Skills:

- Knowledge of fabrics, contents, and construction
- Familiarity with cut and sew process of goods
- Organized, detail-orientated, accountable and motivated
- Mathematical and analytical skills

- Willing to take the initiative and provide input
- Computer skills: proficient in Word, Excel, Photoshop, Illustrator and other design software a plus for interface computer systems, fabric and product imagery, editing, and upload
- Professionalism, dedication
- People skills and team player

Contact: Wimberley Earp
Design and Product Development Manager
Email: wimberley.earp@casafiora.com

Process Engineer Positions – Location: N/A;
Salary: N/A;

- Process Engineer- Code 10450 (Maryland)
This company has been a leader in the Fiber and Fabric Industry for 20 years. They are one of the top companies to work for in the U.S. Great Benefits and room for advancement. You must have 3+ years in Process Engineering working in textiles. Experience in project management, SPC, and DOE are all required. Technical Degree preferred. All Candidates must be able to provide work related references.

- Process Engineer - Code 10436 (Alabama)
This fiber manufacturer in a niche market and is growing extremely fast. They have received numerous awards in Manufacturing and Quality. You must have experience as a process engineer in a fiber spinning operation. You must be degreed and have experience in lean manufacturing and Six Sigma. Great opportunity.

Contact: Ashley Higginbotham
Recruiter
Rush and Company
www.rushandcompany.com
Email: ashley@rushandcompany.com

Textile Engineering – Location: Virginia; **Salary:** N/A; Our client in Virginia is again seeking recent or current textile engineering graduates to work within state of the art automotive safety restraint fabric processes to improve operational efficiency, quality, and cost efficiencies. Prefer textile Co-op or textile summer work related experience and must have citizenship. Expanding operations and strong business provide exceptional career growth opportunities. Positions will open in both Process Engineering and in Quality Engineering the first of the year.

Contact: Travis Ford, Ford & Associates
Email: FordSearch@msn.com

Implementation Specialists – Location: Texas & California; **Salary:** N/A; Gerber Technology is looking for candidates to fill 2 implementation specialist positions for our WebPDM and FLM software. One is based out of Richardson, Texas and the other out of Cerritos, California. Our ideal candidate will have a background in retail or apparel industries, with a strong business acumen, and understanding of our customers needs. Must be computer-savvy, able to learn WebPDM quickly and understand its resources and business impact. Travel to make presentations to Gerber customers and provide training on the system. Provide consulting and training to formal classes and informal on-the-job situations. Provide project support to clients including software implementation, preparing agendas, and other documentations and training materials. Some help desk support via phone and email.

- Qualifications:
This position requires heavy domestic and some international travel. Demonstrate ability to learn quickly in a fast-paced environment. Strong oral and written communication skills and experience with training, public speaking or presentations. Must be professional and have excellent customer service skills. Must be able to work independently planning, organizing and prioritizing work. We are seeking candidates with a Bachelor or Associate degree in related field; and 3-5 years apparel or other sewn goods industry experience (PDM or other specification software) is preferred. A general knowledge of computer databases, networking, and server/client relationships. Knowledge of Windows operating systems and MS office.

Gerber Scientific International, Inc. is an equal opportunity employer EOE M/F/D/V

Contact: Interested persons should send their resumes to Jenni Bingham at jennifer.bingham@gerbertechnology.com or mail them to:

Gerber Technology
c/o Jenni Bingham
1200 North Bowser Road
Richardson, TX 75081

QA/Rec Supervisor – Location: NC; **Salary:** N/A; Bedford Fair Apparel, Inc., a women's catalog company, located in Wilmington, NC is in the process of staffing for a QA/Rec Supervisor. For more information, please contact Tanya B. Millhouse at Tanya.Millhouse@bedfordfair.com

Supply Chain Position – Location: N/A; **Salary:** N/A; We are a four year old company that designs, develops, markets, sells and distributes a brand of performance socks to the sports, footwear and outdoor specialty markets throughout the US and Canada and several markets outside of North America. The brand is Feetures! (www.feeturesbrand.com). It is now placed in approximately 1,300 retail stores. These are a mix of running specialty stores, footwear specialty stores, some general sporting goods stores and some outdoor specialty stores. The product has several points of difference which have allowed us to gain placement in the market and have also created a loyal consumer following. We market the brand at the grass roots level, including traveling around the country to many of the marathon race expo's to promote our brand. This puts us directly in contact with the final consumer for our product. In addition, we have created an attractive image to go along with a great product which is beginning to gain some recognition in this market.

We are a small growing company with 7 full time employees. We have a sales force of approximately 35 independent sales reps that carry other complimentary product lines to our brand. We are facing a change in the position of distribution manager at the end of this year. To date that person has been simply responsible for managing our warehouse, which includes shipping orders to our retail customers every day, receiving shipments usually once each month by container, performing quality checks and a variety of other warehouse tasks. However, currently this person is not doing any of our inventory management or planning tasks.

This is where we think the potential opportunity lies. If we can identify a person who has quantitative skills and even supply chain knowledge we would integrate those responsibilities into the distribution manager position. We currently have a second person in the warehouse so it allows the manager to spend time improving our supply chain tools (spreadsheet) or even developing new supply chain tools.

By expanding this position we would be able to direct the person who is now managing our inventory to areas of business and product development which would more than likely increase our rate of growth.

Every business must evolve as it grows and we have been doing that in some areas and now think it is the time to do that in the supply chain area. We would love to have the chance to speak with some of your alumni and discuss our opportunity with

them. This situation is actually opening up at the end of this year.

Contact: Hugh Gaither
President
Flagship Brands
Email: hughgaither@feeturesbrand.com